



Commission Schedule

February 2025

TeleChoice Commission Module

– SIM Only (SIMO) Plans

Dealers achieving agreed monthly connection volume are entitled to receive commissions at 'Committed Rate', otherwise 'Standard Rate' applies.

Sim Only (Month to Month) - Committed rate						
	TeleChoice Basic	TeleChoice Starter	TeleChoice Value1 Global	TeleChoice Value2 Plus	TeleChoice Value3 Advance	TeleChoice Value4 Premium
Upfront Commission	\$40	\$50	\$50	\$50	\$50	\$50
Monthly Trail [^]	\$1.30	\$2.00	\$3.00	\$3.00	\$3.00	\$3.00
Total Commission over 24mths (Incl. GST)	\$71	\$98	\$122	\$122	\$122	\$122
Sim Only (Month to Month) - Committed rate - Loyalty Bonus						
	TeleChoice Basic	TeleChoice Starter	TeleChoice Value1 Global	TeleChoice Value2 Plus	TeleChoice Value3 Advance	TeleChoice Value4 Premium
Upfront Bonus	\$25	\$25	\$25	\$25	\$25	\$25
Monthly Trail [^]	\$0.65	\$1.00	\$1.50	\$1.50	\$1.50	\$1.50
Total Bonus over 24mths (Incl. GST)	\$41	\$49	\$61	\$61	\$61	\$61
OR						
Sim Only (Month to Month) - Standard rate						
	TeleChoice Basic	TeleChoice Starter	TeleChoice Value1 Global	TeleChoice Value2 Plus	TeleChoice Value3 Advance	TeleChoice Value4 Premium
Upfront Commission	\$25	\$30	\$30	\$30	\$30	\$30
Monthly Trail [^]	\$0.65	\$1.00	\$1.50	\$1.50	\$1.50	\$1.50
Total Commission over 24mths (Incl. GST)	\$41	\$54	\$66	\$66	\$66	\$66
Sim Only (Month to Month) - Standard rate - Loyalty Bonus						
	TeleChoice Basic	TeleChoice Starter	TeleChoice Value1 Global	TeleChoice Value2 Plus	TeleChoice Value3 Advance	TeleChoice Value4 Premium
Upfront Bonus	\$15	\$15	\$15	\$15	\$15	\$15
Monthly Trail [^]	\$0.65	\$1.00	\$1.50	\$1.50	\$1.50	\$1.50
Total Bonus over 24mths (Incl. GST)	\$31	\$39	\$51	\$51	\$51	\$51

[^] Trailing is paid for a period up to 24 months, while service remains active.

* Loyalty Bonus is paid per active service after the first 24 months. Monthly trail is also available for up to 24 months. Clawback policy applies upon receiving the Bonus.

Clawback provisions apply for non-compliant contracts and/or cancellation within the first 3 months. Trailing Commission rate is adjusted to match new plan, upon completing a rate plan change. New Signups from existing customers coming off a 12M/24M contract are entitled for loyalty bonus.

N.B. 'Committed' Commission Rate is available to Dealers meeting agreed monthly connection volume. List of 'Committed Dealers' will be updated monthly according to Activation Report.



TeleChoice Commission Module

– ONLINE SPECIAL SIM Only (SIMO) Plans

Dealers achieving agreed monthly connection volume are entitled to receive commissions at 'Committed Rate', otherwise 'Standard Rate' applies.

ONLINE SPECIAL SIM ONLY (Month to Month) – Committed rate						
	TeleChoice Basic	TeleChoice Starter	TeleChoice Value1 Global	TeleChoice Value2 Plus	TeleChoice Value3 Advance	TeleChoice Value4 Premium
Upfront Commission	\$20.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00
Monthly Trail [^]	\$1.30	\$2.00	\$3.00	\$3.00	\$3.00	\$3.00
Total Commission over 24mths (Inc. GST)	\$51.20	\$73.00	\$97.00	\$97.00	\$97.00	\$97.00

ONLINE SPECIAL SIM ONLY (Month to Month) – Committed rate – Loyalty Bonus						
	TeleChoice Basic	TeleChoice Starter	TeleChoice Value1 Global	TeleChoice Value2 Plus	TeleChoice Value3 Advance	TeleChoice Value4 Premium
Upfront Commission	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00	\$25.00
Monthly Trail [^]	\$0.65	\$1.00	\$1.50	\$1.50	\$1.50	\$1.50
Total Commission over 24mths (Inc. GST)	\$41.00	\$49.00	\$61.00	\$61.00	\$61.00	\$61.00

OR

ONLINE SPECIAL SIM ONLY (Month to Month) – Standard rate						
	TeleChoice Basic	TeleChoice Starter	TeleChoice Value1 Global	TeleChoice Value2 Plus	TeleChoice Value3 Advance	TeleChoice Value4 Premium
Upfront Commission	\$12.50	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00
Monthly Trail [^]	\$0.65	\$1.00	\$1.50	\$1.50	\$1.50	\$1.50
Total Commission over 24mths (Inc. GST)	\$28.10	\$39.00	\$51.00	\$51.00	\$51.00	\$51.00

ONLINE SPECIAL SIM ONLY (Month to Month) – Standard rate - Loyalty Bonus						
	TeleChoice Basic	TeleChoice Starter	TeleChoice Value1 Global	TeleChoice Value2 Plus	TeleChoice Value3 Advance	TeleChoice Value4 Premium
Upfront Commission	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00	\$15.00
Monthly Trail [^]	\$0.65	\$1.00	\$1.50	\$1.50	\$1.50	\$1.50
Total Commission over 24mths (Inc. GST)	\$31.00	\$39.00	\$51.00	\$51.00	\$51.00	\$51.00

The name of the online special SIM-only plan will differ from the standard plan name. Commission will be paid based on the plan rate that the online special is derived from.

[^] Trailing is paid for a period up to 24 months, while service remains active.

* Loyalty Bonus is paid per active service after the first 24 months. Monthly trail is also available for up to 24 months. Clawback policy applies upon receiving the Bonus.

Clawback provisions apply for non-compliant contracts and/or cancellation within the first 3 months. Trailing Commission rate is adjusted to match new plan, upon completing a rate plan change. New Signups from existing customers coming off a 12M/24M contract are entitled for loyalty bonus.

N.B. 'Committed' Commission Rate is available to Dealers meeting agreed monthly connection volume. List of 'Committed Dealers' will be updated monthly according to Activation Report.



TeleChoice Commission Module

– Handset Repayment Option (HRO) Plans

Dealers achieving agreed monthly connection volume are entitled to receive commissions at 'Committed Rate', otherwise 'Standard Rate' applies.

Scenario 1 – Connecting New Customer at Committed Rate

New Customer - Committed Rate	HRO25	HRO30	HRO35	HRO40	HRO45	HRO55
HRO Set-up Fee (collected in store~)	\$29	\$29	\$29	\$29	\$29	\$29
HRO Commission	\$30	\$30	\$30	\$30	\$30	\$30
Upfront Commission (New Cust. Only)	\$40	\$50	\$50	\$50	\$50	\$50
Monthly Trail^ (up to 24 months)	\$1.30	\$2.00	\$3.00	\$3.00	\$3.00	\$3.00
Total Commission (Incl. GST)	\$130	\$157	\$181	\$181	\$181	\$181

+ 24mth Loyalty Bonus after Contract Period

Loyalty Bonus* - Committed Rate	HRO25	HRO30	HRO35	HRO40	HRO45	HRO55
Upfront Bonus	\$25	\$25	\$25	\$25	\$25	\$25
Monthly Trail^	\$0.65	\$1.00	\$1.50	\$1.50	\$1.50	\$1.50
Total Bonus over 24mths (Incl. GST)	\$41	\$49	\$61	\$61	\$61	\$61

Scenario 2 – Upgrading Existing Customer from SIMO to HRO at Committed Rate

Existing SIMO Customer	HRO25	HRO30	HRO35	HRO40	HRO45	HRO55
HRO Set-up Fee (collected in store~)	\$29	\$29	\$29	\$29	\$29	\$29
HRO Commission	\$30	\$30	\$30	\$30	\$30	\$30
Monthly Trail	Trailing stays unchanged as of the preceding SIMO plan over the remaining months.					
Total Commission (Incl. GST)	\$59	\$59	\$59	\$59	\$59	\$59

+ 24mth Loyalty Bonus after Contract Period

Loyalty Bonus* - Committed Rate	HRO25	HRO30	HRO35	HRO40	HRO45	HRO55
Upfront Bonus	\$25	\$25	\$25	\$25	\$25	\$25
Monthly Trail^	\$0.65	\$1.00	\$1.50	\$1.50	\$1.50	\$1.50
Total Bonus over 24mths (Incl. GST)	\$41	\$49	\$61	\$61	\$61	\$61

Scenario 3 – Connecting New Customer at Standard Rate

New Customer - Standard Rate	HRO25	HRO30	HRO35	HRO40	HRO45	HRO55
HRO Set-up Fee (collected in store~)	\$29	\$29	\$29	\$29	\$29	\$29
HRO Commission	\$30	\$30	\$30	\$30	\$30	\$30
Upfront Commission (New Cust. Only)	\$25	\$30	\$30	\$30	\$30	\$30
Monthly Trail^ (up to 24 months)	\$1.30	\$2.00	\$3.00	\$3.00	\$3.00	\$3.00
Total Commission (Incl. GST)	\$115	\$137	\$161	\$161	\$161	\$161

+ 24mth Loyalty Bonus after Contract Period

Loyalty Bonus* - Standard Rate	HRO25	HRO30	HRO35	HRO40	HRO45	HRO55
Upfront Bonus	\$15	\$15	\$15	\$15	\$15	\$15
Monthly Trail^	\$0.65	\$1.00	\$1.50	\$1.50	\$1.50	\$1.50
Total Bonus over 24mths (Incl. GST)	\$31	\$39	\$51	\$51	\$51	\$51

Scenario 4 – Upgrading Existing Customer from SIMO to HRO at Standard Rate

Existing SIMO Customer	HRO25	HRO30	HRO35	HRO40	HRO45	HRO55
HRO Set-up Fee (collected in store~)	\$29	\$29	\$29	\$29	\$29	\$29
HRO Commission	\$30	\$30	\$30	\$30	\$30	\$30
Monthly Trail	Trailing stays unchanged as of the preceding SIMO plan over the remaining months.					
Total Commission (Incl. GST)	\$59	\$59	\$59	\$59	\$59	\$59

+ 24mth Loyalty Bonus after Contract Period

Loyalty Bonus* - Standard Rate	HRO25	HRO30	HRO35	HRO40	HRO45	HRO55
Upfront Bonus	\$15	\$15	\$15	\$15	\$15	\$15
Monthly Trail^	\$0.65	\$1.00	\$1.50	\$1.50	\$1.50	\$1.50
Total Bonus over 24mths (Incl. GST)	\$31	\$39	\$51	\$51	\$51	\$51

^ Trailing commission is paid over the contract effective period.

~ HRO Set-up fee is collected in store for all HRO plans and must be marked as 'Agent Collected'.

* Loyalty Bonus is paid per active service after the first 24 months of an HRO Plan. Monthly trail is also available for up to 24 months. Clawback policy applies upon receiving the Bonus.

Clawback provisions apply (excluding Set-up Fee) for non-compliant contracts and/or cancellation within the first 6 months.

TeleChoice Commission Module

– QT Pre-Owned Handset Plans

QTPO Handset Repayment Options - 12 Month Plans	QTPO HRO25	QTPO HRO30	QTPO HRO35	QTPO HRO40	QTPO HRO45	QTPO HRO55
HRO Set-up Fee (collected in store~)	\$29	\$29	\$29	\$29	\$29	\$29
Upfront Commission	\$25	\$27.5	\$30	\$35	\$40	\$45
Monthly Trail^	\$0.50	\$0.50	\$1.00	\$1.00	\$1.50	\$1.50
Total Commission (Incl. GST)	\$60	\$62.5	\$71	\$76	\$87	\$92

^ Trail is paid over the contract effective period and reset at recontract.

~ HRO Set-up fee is collected in store for all HRO plans and must be marked as 'Agent Collected'.

Clawback provisions apply for non-compliant contracts and/or cancellation within the first 3 months.

TeleChoice Commission Module

– QT Pre-Owned Handset Plans – 12 months repayment

QTPO Handset repayment Option - 12 months Plan - Committed						
	QTPO HRO - BASIC	QTPO HRO - STARTER	QTPO HRO - Value1 Global	QTPO HRO - Value2 Plus	QTPO HRO - Value3 Advance	QTPO HRO - Value4 Premium
First handset Repayment* (Collected in store)	Phone dependant	Phone dependant	Phone dependant	Phone dependant	Phone dependant	Phone dependant
Upfront Commission	\$40	\$50.00	\$50	\$50	\$50	\$50
Monthly Trail [^]	\$1.30	\$2.00	\$3.00	\$3.00	\$3.00	\$3.00
Trail over 24 months	\$31.20	\$48.00	\$72.00	\$72.00	\$72.00	\$72.00
Potential Commission (Incl. GST)	\$71.20	\$98.00	\$122.00	\$122.00	\$122.00	\$122.00
Total Commission	\$71.20 + Phone	\$98 + Phone	\$122 + Phone	\$122 + Phone	\$122 + Phone	\$122 + Phone
OR						
QTPO Handset repayment Option - 12 months Plan - Standard						
	QTPO HRO - BASIC	QTPO HRO - STARTER	QTPO HRO - Value1 Global	QTPO HRO - Value2 Plus	QTPO HRO - Value3 Advance	QTPO HRO - Value4 Premium
First handset Repayment* (Collected in store)	Phone dependant	Phone dependant	Phone dependant	Phone dependant	Phone dependant	Phone dependant
Upfront Commission	\$25	\$30.00	\$30.00	\$30.00	\$30.00	\$30.00
Monthly Trail [^]	\$0.65	\$1.00	\$1.50	\$1.50	\$1.50	\$1.50
Trail over 24 months	\$15.60	\$24.00	\$36.00	\$36.00	\$36.00	\$36.00
Potential Commission (Incl. GST)	\$40.60	\$54.00	\$66.00	\$66.00	\$66.00	\$66.00
Total Commission	\$40.60 + Phone	\$54 + Phone	\$66 + Phone	\$66 + Phone	\$66 + Phone	\$66 + Phone

Credit back Example:	
QTPO	\$300
First Repayment (collected in store)	\$25
Remaining Amount	\$275
To be credited	\$240.63

*First Repayment for Handset is collected in Store

[^]Trailing is paid for a period up to 24 months, while service remains active

TeleChoice will credit you back for the remaining amount of Handset cost less 12.5%

QTPO handset can only be purchase through TeleChoice

Clawback provisions apply for non-compliant contracts and/or cancellation within the first 6 months. Trailing Commission rate is adjusted to match new plan, upon completing a rate plan change. New Signups from existing customers coming off a 12M/24M contract are entitled for loyalty bonus.

N.B. 'Committed' Commission Rate is available to Dealers meeting agreed monthly connection volume.

TeleChoice Commission Module

– Accessory on Plan

Monthly Accessory Plans	Accessory Pack Retail Value	Dealer Rebate
\$2.5 per month over 12M	\$30	\$24
\$5 per month over 12M	\$60	\$48
\$7.5 per month over 12M	\$90	\$72
\$10 per month over 12M	\$120	\$96
\$15 per month over 12M	\$180	\$144
\$20 per month over 12M	\$240	\$192

Clawback provisions apply for non-compliant contracts and/or cancellation within the first 3 months. Clawback provisions apply for faulty or inferior product complaints resulting in customer reimbursement.

TeleChoice Commission Module

– NBN Connections

NBN PLAN	COMMISSION PAYABLE
NBN 25/10	\$45.00
NBN 50/20	\$40.00
NBN 100/20	\$65.00
NBN 250/25	\$85.00

NBN clawback period is 3 months from activation date.

TeleChoice Commission Module

– Prepaid Activation Commission,

Prepaid Activations will incur the following commission payments;

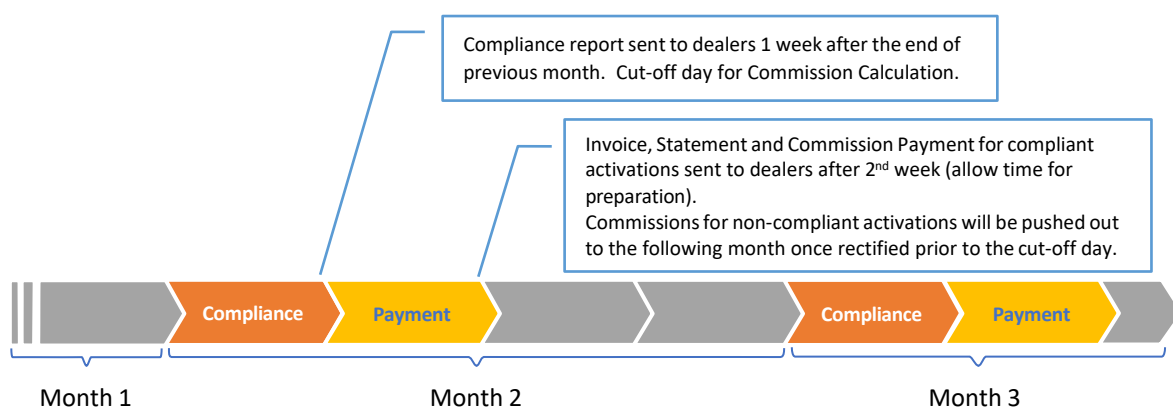
1. A prepaid dealer will receive a 5% trail on plan recharges for every prepaid activation they activate using the vouchers assigned to them under their dealer code, payment is for a 14 month period and from the time of activation.
2. If a dealer converts a prepaid customer to a post-paid plan, the dealer will be entitled to trail commission as per the post-paid plan trail commission described in the schedule's above as it relates to the plan they have selected.

TeleChoice Commission Module

– Payment Schedule & Business Rules

TeleChoice reviews contracts and customer IDs on regular basis to ensure regulation compliance. Commission is not payable for activations with non-compliant contracts or Identification.

Compliance report will be sent to dealers one week after the end of previous month. All compliant activations will receive commission by mid-month.



First month Trailing Commission is paid with the corresponding Activation Commission payment.

Contracts terminated within the first 3 months from service activation date are not due for commission. Activation Commission will be reversed if already paid to the dealer.

It is dealer's responsibility to check the compliance report and rectify / clarify errors recorded. Claims for unpaid commission must be received within 90 days of activation.

Commission clawback provisions apply for non-compliant and/or fraudulent contracts and early disconnections. Mobile clawback period 3 months from activation date.

NBN clawback period is 3 months from activation date.

Disclaimer

The information contained in this document is general in nature and does not take your personal situation into account. You should consider whether the information is appropriate to your needs, and where appropriate, seek professional advice from a financial adviser.

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- A warranty in any respect; or
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